



proudly present the

Crocker Commercial Real Estate Symposium

Thursday, September 26, 2019

Jonathan Club, Downtown LA

545 S Figueroa Street | Los Angeles, CA 90071

1:00 PM - 5:45 PM

Networking reception immediately following

This symposium features three panels comprising prominent California attorneys and industry insiders, who will discuss selected trends and developments in commercial real estate affecting practitioners today and as well as the future of commercial real estate.



GO WEST! A JOURNEY TO THE WESTERN FRONTIER OF DOWNTOWN LOS ANGELES AND THE LAND OF "OZ" (OPPORTUNITY ZONES).

1.25 Hours MCLE

This distinguished panel of real estate developers, lawyers, professors, and government stakeholders who have been and continue to be at the forefront of development in Downtown Los Angeles will provide the audience insights on the genesis of the vitalization of the West Adams District and the latest legal and economic implications of Opportunity Zones through the prism of their involvement in the West Adams District of Los Angeles.

Speakers: Angela Huang, Jeff Weller, Andrew Fogg, Michael Gonzales, Kate Hirsh
Moderator: Paul Habibi

LEASING LIVE!: REAL TIME NEGOTIATION OF TODAY'S CUTTING EDGE COMMERCIAL LEASE ISSUES

1.25 MCLE Hours

The panelists will entertain and educate with a spirited negotiation of the latest commercial lease issues in the industry, providing tenant, landlord and lender perspectives. Be prepared for a fast-paced and wide-ranging interchange that will explore the tough issues and provide insight into "market" resolutions that get deals done!

Speakers: Tony Natsis, Esq., Brian Kang, Esq., Pam Westhoff, Esq.

REAL ESTATE LAW AND FINANCE NOW

1.25 MCLE Hours

Legal, political, economic and social changes domestically and abroad are transforming the business of real estate finance and the capital markets.

Our panel will explore a range of unique issues shaping real estate law and finance now:

- Opportunity Zones legislation, financing OZ development, how lenders are responding to the new laws, who benefits, and other legal implications
- Cannabis regulations, who is lending and who is not, the availability of escrow services and title insurance, current efforts to bank the cannabis industry
- LIBOR - Is there a replacement index yet? Is there a crisis yet? Where things stand today, and where they are heading from a legal and business perspective
- Affordable Housing, financing from the public agency perspective, accomplishments and challenges
- HVCRE - Problem solved? What lenders and borrowers know now from the latest legislation in the absence of new regulations
- CFIUS and inbound foreign investment regulation, spotting the issue for real estate and lending lawyers.

Speakers: Gary Tenzer, Gregg Loubier, Esq., Anne Lanphar, Esq.
Moderator: Sarah Spyksma, Esq.

Thank you to our Silver Sponsor



REGISTRATION

REGISTRATION	PRICE
Real Property Law Section - Member	\$130.00
LA County Bar Association - Member	\$130.00
Non Member	\$170.00
California Young Lawyers Association	\$70.00

Pricing includes on-site valet parking and hosted cocktail reception

*Prices increase by \$20 for onsite registration after September 23, 2019

For more information about the event & panelists and to register online, please click here or visit CALAWYERS.ORG/REAL-PROPERTY-LAW

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